

Jerome Bryant

4710 Lincoln Highway Suite 178 ▪ Matteson, IL 60443
(312) 285 3157 ▪ mail@jeromebryant.com
<http://www.jeromebryant.com>

EXECUTIVE PROFILE

Business Strategy Expert ▪ Chief Information Officer ▪ Turnaround Manager Information Technology Leader ▪ Operations ▪ Budget Management ▪ P&L Management

Top-level business executive with more than sixteen years of success driving shareholder values by transforming business strategies and maximizing profits through innovative IT solutions. A highly collaborative corporate leader and trusted boardroom confidant. Communicates effectively, institutes initiatives and creates positive change, efficiencies and increased profitability.

Transforms organizations by streamlining organizations and systems, reducing in time to market, slashing costs and boosting quality, employee and client satisfaction. Leads cost-effective initiatives, ensuring timeliness and functionality. Creates a strategic vision by building upon the inputs of sales, marketing, operations, general management and financial teams. Tailors large-scale process change initiatives using organizational behavior skills in environments where results and growth are paramount. Extensive qualifications in the following competencies:

- Business Strategy & Planning
- Certified Six Sigma Black Belt
- Financial Reporting & Compliance
- Organizational & Staff Development
- Regulatory Compliance
- ERP Strategy & Implementation
- Program Management & Implementation
- Change Management
- Ecommerce Strategy
- Information Security
- Mobile Payment Strategy
- Business Process Management

CAREER SYNOPSIS

Aurora Financial Systems, Chicago, IL

2009-Present

CHIEF INFORMATION OFFICER

Establish business strategy and IT operations for a global issuing payment card processor. Handle application and infrastructure development, telecommunications, systems architecture, program management and network infrastructure. Leads and directs security, regulatory compliance, business analysis, quality assurance, and business process engineering. Handles front-to-back project management responsibility for business applications and products. Oversees sales and client engagements and P&L management.

- Achieved PCI-DSS Level 1 compliance in ten months by leading the corporate compliance and information security efforts.
- Built team of top-notch professionals from the ground up; successfully manages a global 120-member team with a \$250 million annual budget supporting 30 million users.
- Generated \$30 million in 2012 revenue (EBITDA) by developing SaaS delivery model for hosted customer support, fraud protection, and payment card systems.
- Reduced costs 32% by ensuring proper business cases through portfolio approach to project selection.
- Delivered a 30% overall program reduction, successfully eliminating non-value-add programs, by creating and leading program management office and IT governance model that defined structures, processes, and ROI-based resource alignment.
- Improved overall revenue stream by 20% and accelerated go-to-market delivery of products through comprehensive process improvements.
- Managed multiple concurrent programs that ranged in size from \$5 million to \$25 million, on time and within budget.

IBM Global Business Services (via MIT Consultants), Chicago, IL

2004-2009

Global management consulting firm focusing on ERP implementations, operations, business strategy and planning.

MANAGING PARTNER / MANAGEMENT CONSULTANT

Corporate finance, capital acquisition, treasury and financial management functions. Planned and negotiated mergers, acquisitions and corporate partnerships. Directed design and implementation of financial and operational systems and controls, inventory management procedures and human resources policies and procedures. Increased revenue 600% by defining and executing a partnership strategy with Big 4 consulting firms (IBM & SAP).

Selected major engagements included:

*MANAGEMENT CONSULTANT / PROGRAM MANAGER - **BELDEN, INC.**, ST. LOUIS, MO (2009)*

Led aggressive go-live on time and budget for \$3 million, multi-phased, global initiative to deploy SAP CRM solution for inherited project that was in jeopardy of failing due to insufficient blueprint and risk mitigation strategy. Established cost-reducing deployment strategy and swat teams for continued deployment within various global business units. Managed and developed overall Managed transition of client from solution implementation to application management and support.

- Successfully delivered initial global blueprint and Americas' implementation phase in 9 weeks.
- Devised strategy to recover a failed large-scale initiative which saved the client an estimated \$1.5 million.

*MANAGEMENT CONSULTANT / PROGRAM MANAGER - **LTD COMMODITIES**, BANNOCKBURN, IL (2007-2009)*

Managed the largest successful SAP retail implementation in the world. Recovered and successfully delivered a \$20 million, 3-year initiative to deploy an SAP retail solution, ecommerce integration, and warehouse management integration. Led multiple related projects directed toward strategic business and other organizational objectives. Advised CEO and CIO in development of business roadmaps and organizational goals.

- Elevated visibility and success rate of IT projects by leading development of first ever PMO, which included enterprise project management methodology, business governance, project accounting and controls and project portfolio management.
- Eliminated project failures and reduced risk with development of key performance indicators, gate and quality reviews, toolkits, and standard processes for IT projects.
- Increased online sales more than 150% with visitor traffic growing 200% in a two-year period.
- Search engine marketing sales increased over 250%.
- Developed and implemented a successful drop-ship program expanding sales through Amazon.com and Overstock.com.

*MANAGEMENT CONSULTANT / GLOBAL IMPLEMENTATION MANAGER - **BRITISH PETROLEUM (BP)**, LISLE, IL (2006-2007)*

Managed design and build-out of \$20 billion global and complex crude oil trading system. Created and institutionalized processes throughout the integrated supply and trading division. Partnered with operations resources for design, security, capacity planning, performance analysis, monitoring, datacenter and service support requirements. Led multiple change boards throughout four continents.

*MANAGEMENT CONSULTANT / PROGRAM MANAGER - **TICKETSNOW.COM**, CRYSTAL LAKE, IL (2004-2006)*

Led \$5.5 million, 30-week project from start to finish. Defined the Ecommerce strategy, re-branded and redesigned ecommerce site, migrated code, and added new site content and feature-functionality around personalization of the online user experience. Developed necessary process to be institutionalized within the company.

*MANAGEMENT CONSULTANT - **CNA Insurance**, Chicago, IL (2004-2006)*

SENIOR MANAGER OF PRODUCTION & CONFIGURATION MANAGEMENT

Led and directed team of 35 professionals. Managed annual budget in excess of \$5 million. Forecasted organizational supply and demand and explained variances. Developed organizational policies and strategies for the build-out and support of environments that were consistent with Six Sigma quality controls, Sarbanes-Oxley, and financial compliance controls. Defined and maintained ITIL, ISO9000, and SEI CMM Level 2 & 3 compliant processes for the IT organization.

- Produced savings of \$1.4 million through software process improvements.
- Increased employee retention and provided career pathways by defining and implementing PM, SCM, & SQA organizational training program which included updated role descriptions, and training curriculums.
- Implemented organizational "manage by facts" metrics program for use in continuous process improvement and management decisions making.

Bank of America, Chicago, IL

2001-2004

CORPORATE VICE PRESIDENT / SENIOR TECHNICAL MANAGER

Led team of 50 associates that supported foreign exchange, fixed income, global derivative products, and global corporate risk projects in US, London, and Hong Kong. Managed budget of \$10 million. Forecasted organizational supply and demand and reconciled variances. Created, maintained, and managed "best-of-class" standard operating procedures for software, documentation, and environments that were compliant with Six Sigma quality controls, Sarbanes-Oxley, and financial compliance controls.

- Defined ITIL and SEI CMM Level 2 & 3 compliant processes for multiple divisions which reduced missing items on customer statements by 70% and reduced defects in electronic channels by 88%.
- Key member of enterprise-level software engineering process group aiding all divisions to transfer knowledge of CMM, standards & procedures, and software engineering practices.
- Boosted production 500% and improved efficiency by implementing process improvement initiatives.

- Saved \$350,000 and improved on-time delivery from 45% to 95% by developing and automating a standard enterprise deployment procedure.

Britannica.com, Chicago, IL

2000-2001

SYSTEMS OPERATIONS & CONFIGURATION MANAGEMENT TEAM MANAGER

Managed multi-disciplinary team of 35 code deployment, UNIX, network, security, and capacity planning engineers in the US and Canada. Developed and supported tools for streamlining and automating software build and deployment process. Established department policies and SEI CMM level 2 standard software procedures. Developed and modified UNIX system configurations, networking elements and other hardware and software components to support new software releases.

- Drove gain of 400 thousand users achieved Top 500 Internet Site recognition by PC Data, and generated \$700 thousand in new revenue despite collapsing market for the product.

ABN-Amro Bank, North America, Chicago, IL

1999-2000

E-COMMERCE DEVELOPMENT TEAM LEAD

Led and directed multi-disciplinary development team of 15 software developers. Developed and managed project plans and schedules for multiple projects. Handled troubleshooting on NT servers consisting of IIS 4.0, ColdFusion, and SQL Server 7.0. Identified and resolved technical, change management and manpower planning issues affecting the project.

EARLY CAREER: SOFTWARE ENGINEER II, MOTOROLA, ARLINGTON HEIGHTS, IL.

EDUCATION & CERTIFICATIONS

Northwestern University, Kellogg School of Management, Evanston, IL

MBA (concentration in Economic Strategy & International Finance), anticipated 2013

Illinois Institute of Technology, Chicago, IL

Bachelor of Science degree in Computer Science

Six Sigma Black Belt Certification, through Bank of America

ITIL Foundations Certification in IT Service Management, Software Training Institute

BOARD MEMBERSHIP

Dreams for Kids, *Executive Board Member*. Dreams for Kids is a volunteer-based charity focused on educational opportunities for at-risk and disabled youth.